



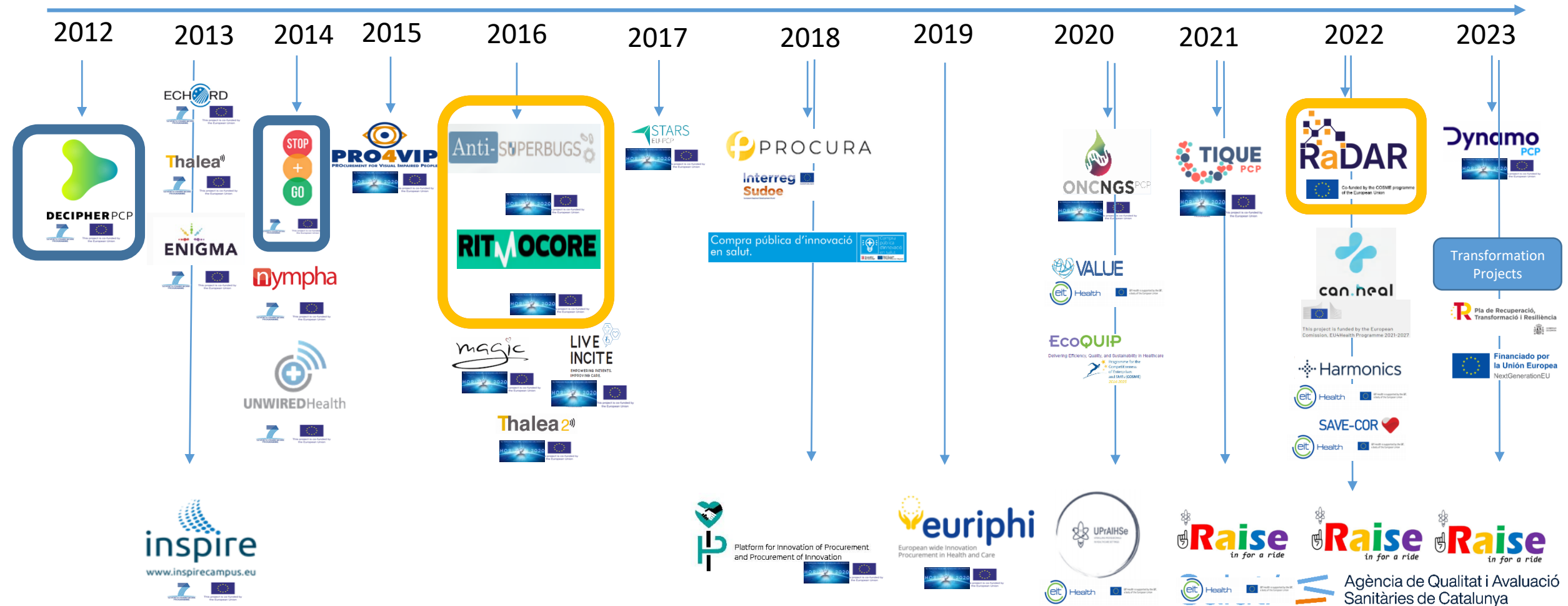
# JORNADA DE COMPRA PÚBLICA INNOVADORA EN EL SECTOR SALUD

Maria Pons Vizcarra

11 de Abril 2024

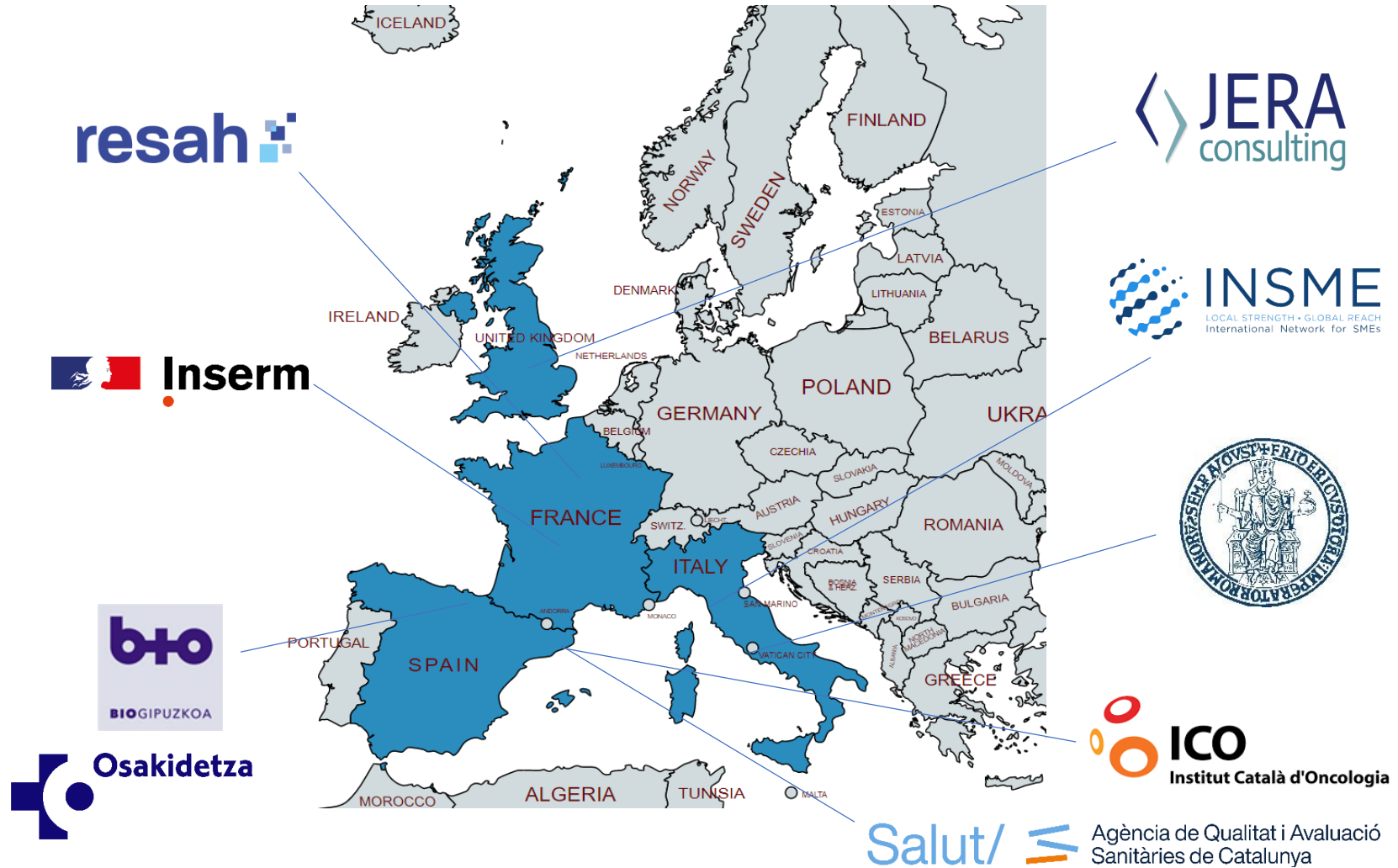


# El proceso de AQUAS y el Sistema Sanitario Catalán hacia la adopción de innovaciones basadas en valor



# Consortio RaDAR

1. RESAH (Lead Procurer) - France
2. Catalan Institute of Oncology - Spain
3. University of Naples Federico II - Public Health Department – Italy
4. AQuAS (Coordination) – Spain
5. Osakidetza - Spain
6. BG-HRI- Spain
7. INSERM – France
8. INSME – Italy
9. Jera - UK



# Grupo compradores RaDAR

## UNINA

**Department of Public Health –  
University of Naples Federico II  
(Campania Region)**

Federico II University Hospital -  
1500 medical staff members.

Provides specialized services for: Local  
health agencies, hospitals, public and  
private organizations.

6 million population



## Institut Català d'Oncologia (ICO)

**Reference Oncology Center in  
Catalonia**

4 oncology centers  
VINCat: 73 hospitals; 370 Primary Care  
Centers; 92 socio-health centers  
8 million population



## Resah

**Central Purchasing Body  
in France**

Preparatory phase at the University Hospital  
of Limoges

130 regional hospitals  
68 million population



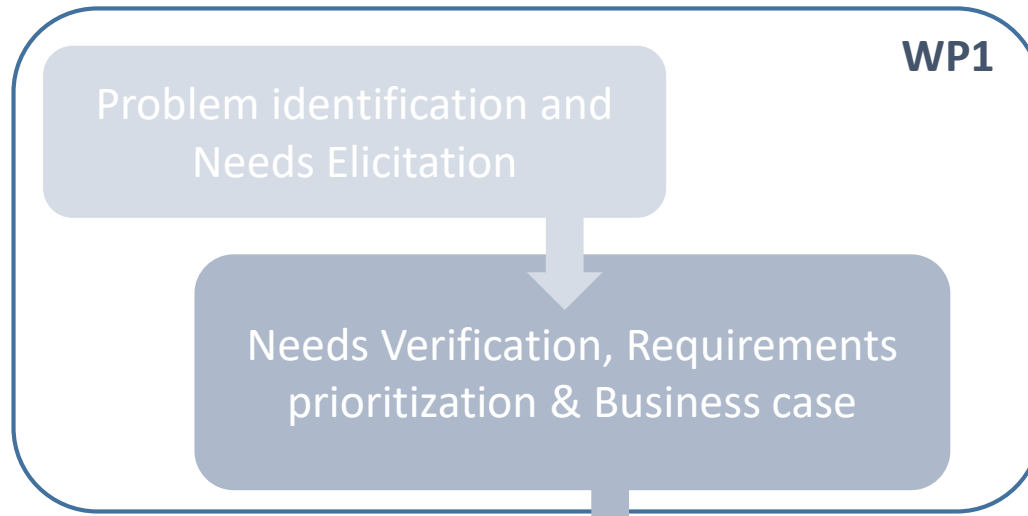
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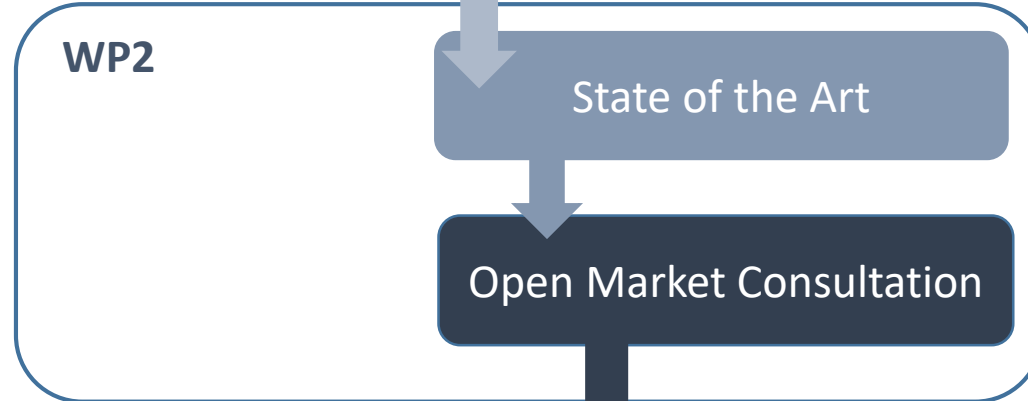
# De las necesidades a la metodología

Methodological framework for PCP/PPI © 2023 by Innovation and Prospective Unit at Agència de Qualitat i Avaluació Sanitàries de Catalunya is licensed under [CC BY-NC-SA 4.0](https://creativecommons.org/licenses/by-nc-sa/4.0/)

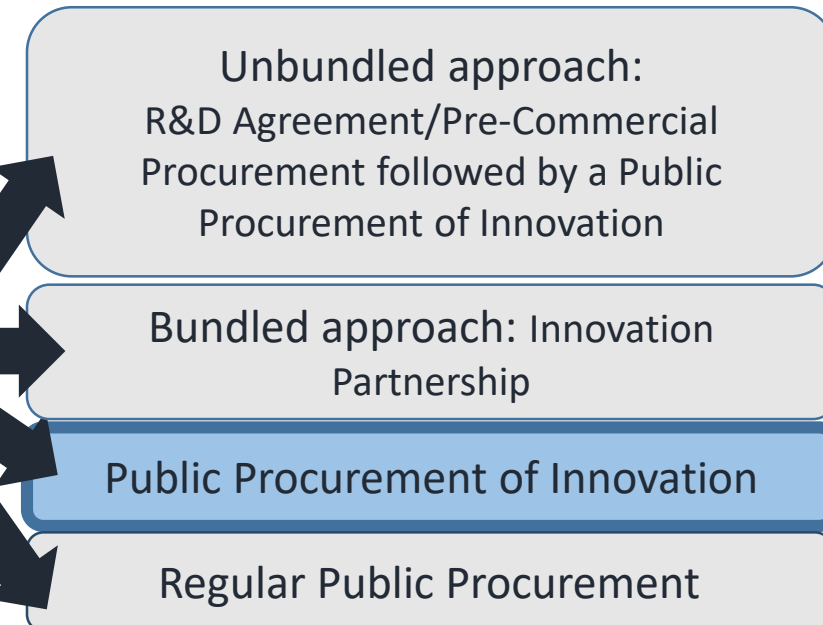
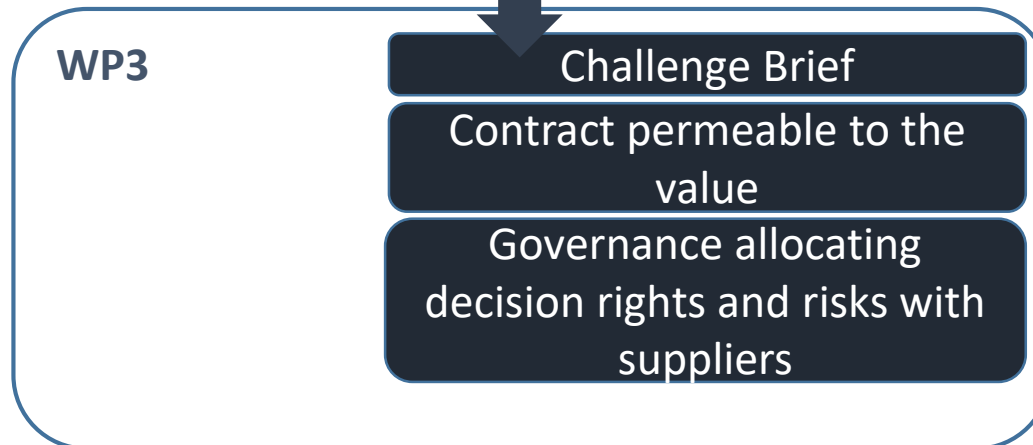
Demand/Needs Desirability Assessment



Market Maturity and Feasibility Assessment



Demand Feasibility and Viability Assessment



# Compra transfronteriza coordinada



Definición demanda  
clínica



Fase de Consulta  
mercado



Licitaciones  
individuales por  
localidad



Ejecución de  
contratos  
coordinada



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# El problema de la resistencia a los antimicrobianos



## El problema

**En 2019:**

- **4.95 millones** de personas murieron de enfermedades en las que AMR tuvieron un papel.
- **1.27 millones** como resultado directo de AMR.

AMR causará más muertes que el cáncer en **2050**

Elevada carga económica: **1.5 billones** euros anuales de pérdidas en costes en sanidad y productividad en la UE

**La forma en que tratamos ahora las infecciones pone en peligro nuestra salud en el futuro**

## La necesidad



Joint Action on Antimicrobial Resistance (EU-JAMRAI) and EU Action plan (2017-2020):

- Mejorar los sistemas de detección precoz para garantizar la calidad del proceso asistencial
- Controlar la **resistencia a los fármacos y la virulencia** para mejorar la **eficacia del tratamiento**
  - **Reducir los costes** sanitarios y gubernamentales
- Reportar y comunicar rápidamente para **aumentar la resiliencia del sistema\***

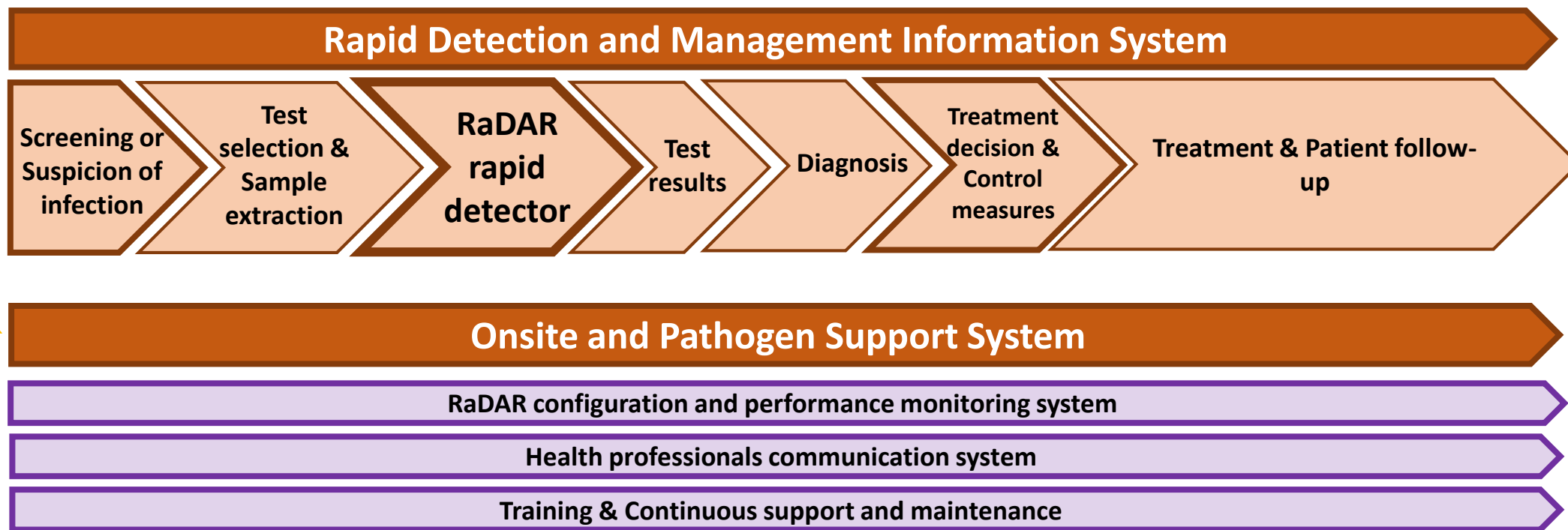
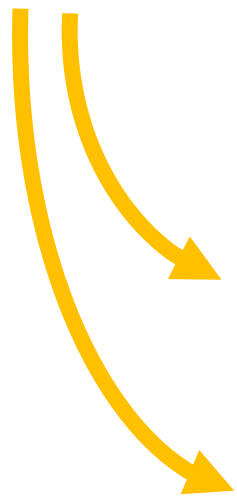
\*Covid-19 pandemic has showed the importance of effective infection detection and control systems in controlling the rapid spread of infections



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# Flujo de trabajo antes y después de implementar RaDAR



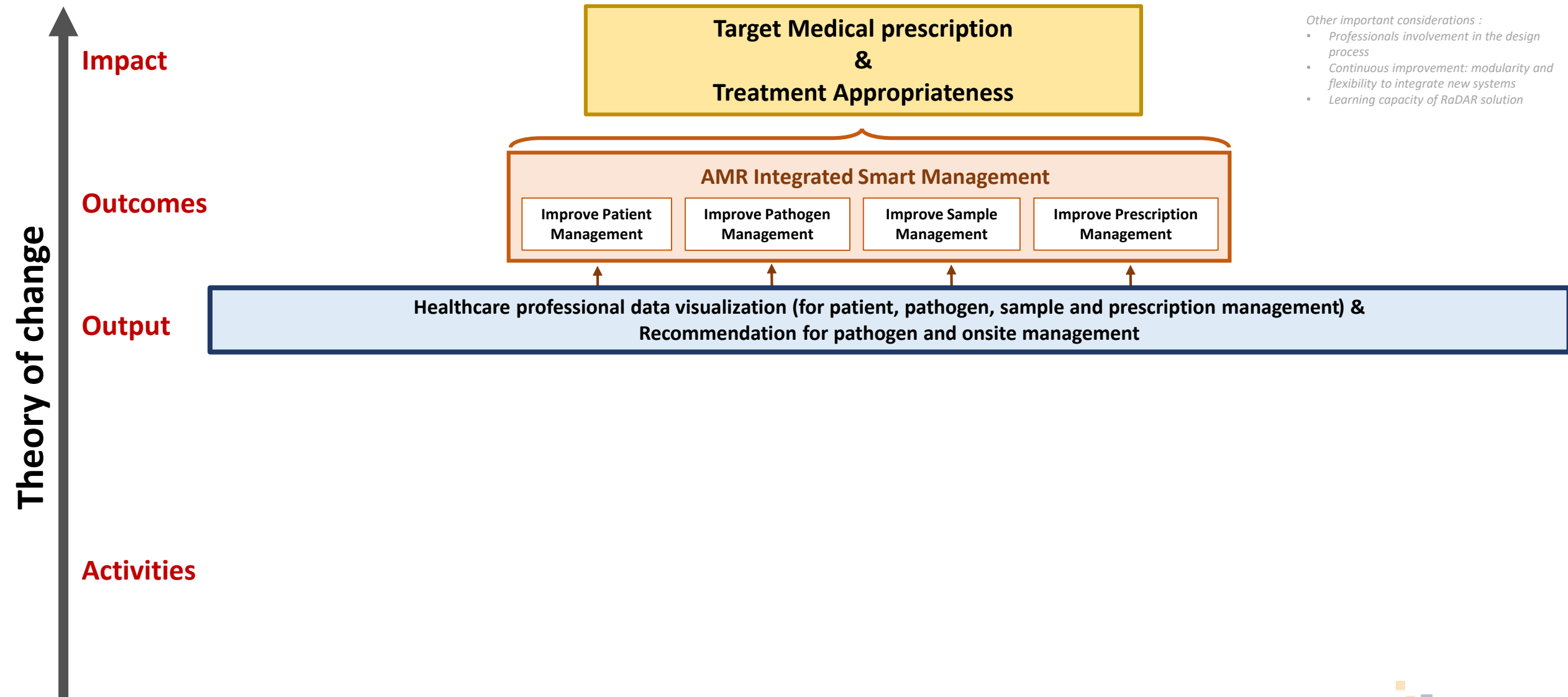
# Evaluación de la preparación del mercado



| Market engagement   | Numbers    |
|---|------------|
| PINs  | 5          |
| Market Consultation Events                                | 5          |
| Responses to the market sounding                          | 67         |
| Total (market) participants in market consultation events | <b>164</b> |
| Market contacts informed of market sounding launch        | 263        |
| Bi-lateral (buyer - suppliers) meetings*                  | <b>48</b>  |
| Countries represented in bi-lateral meetings              | <b>12</b>  |



# Teoría del cambio: Resultados RaDAR PPI



Other important considerations :

- Professionals involvement in the design process
- Continuous improvement: modularity and flexibility to integrate new systems
- Learning capacity of RaDAR solution

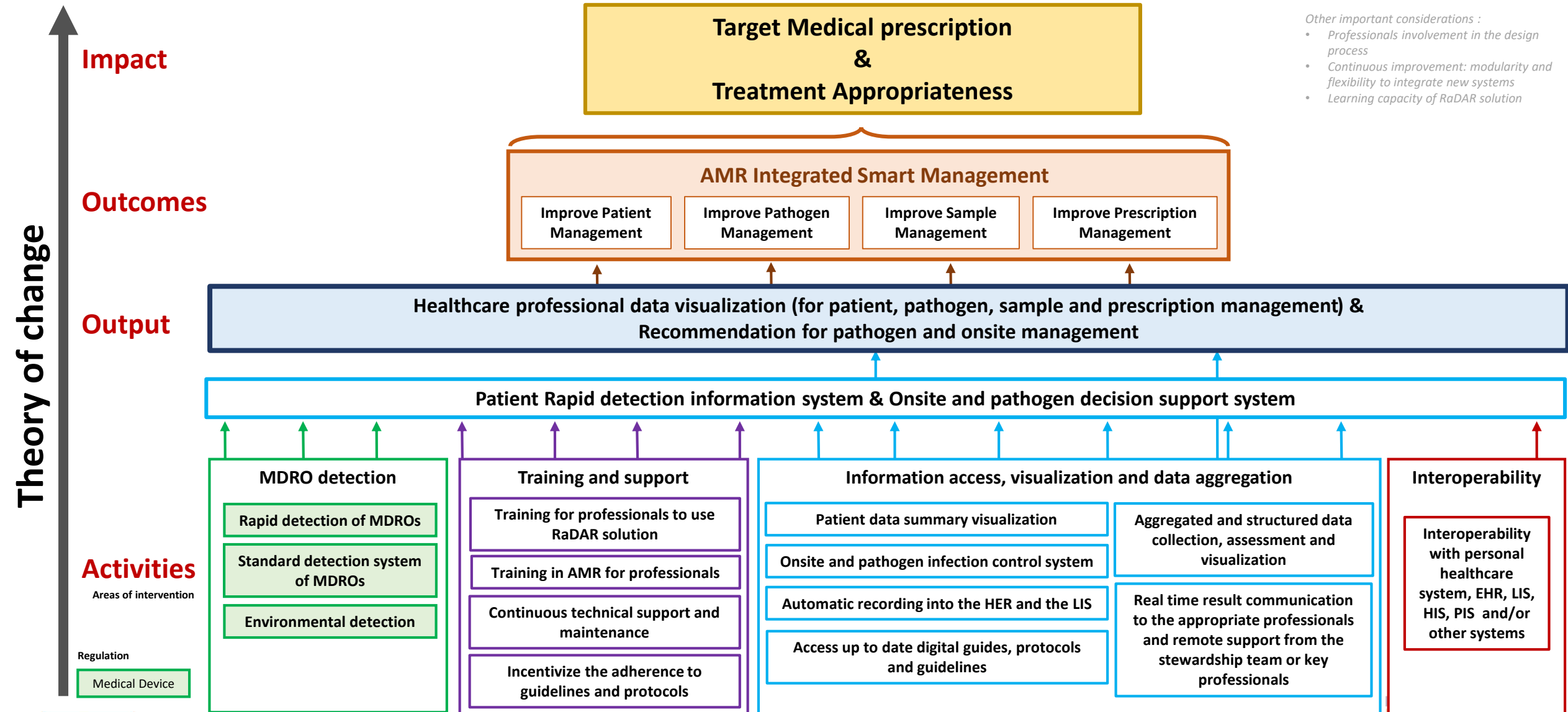


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# Teoría del cambio: Resultados RaDAR PPI



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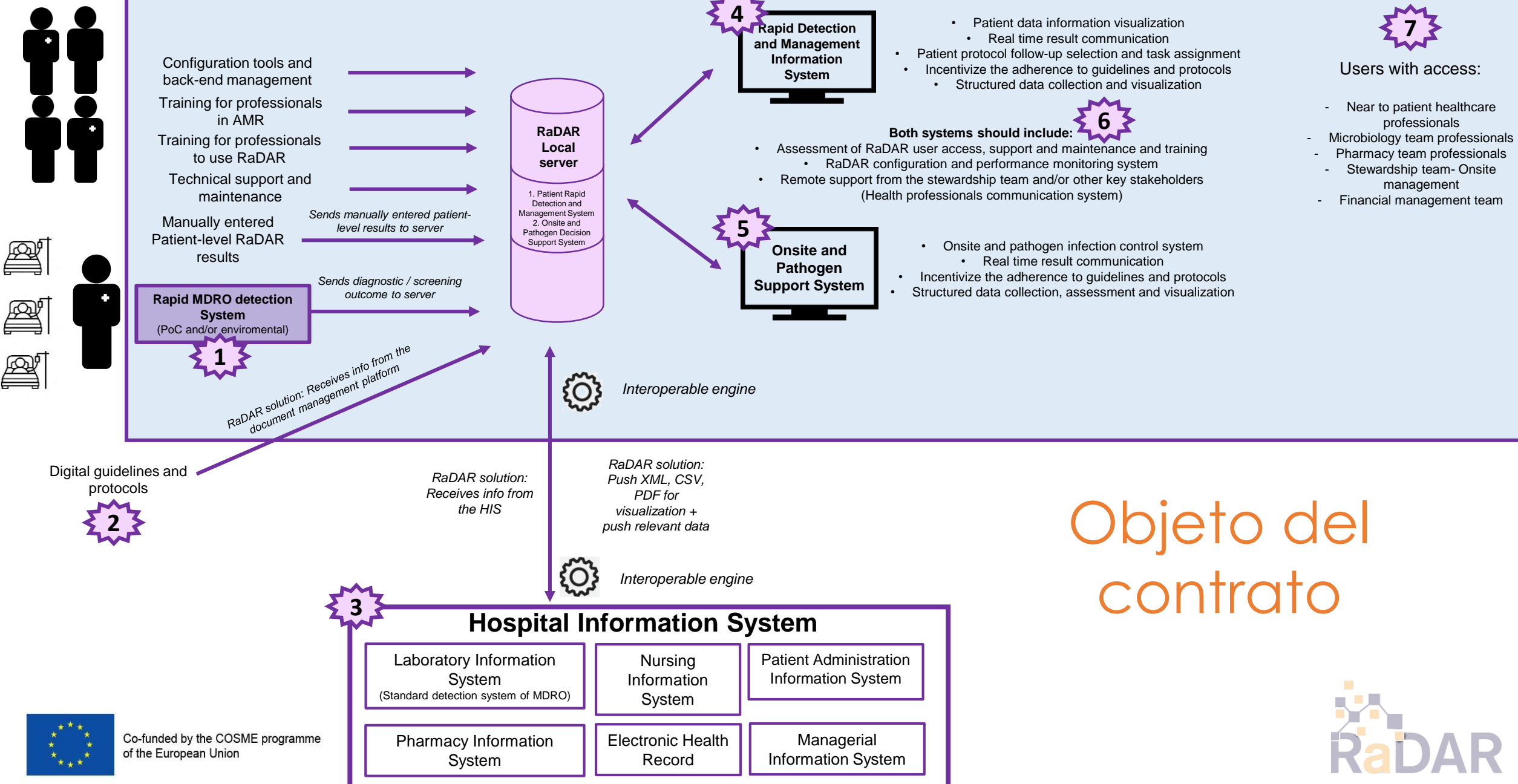


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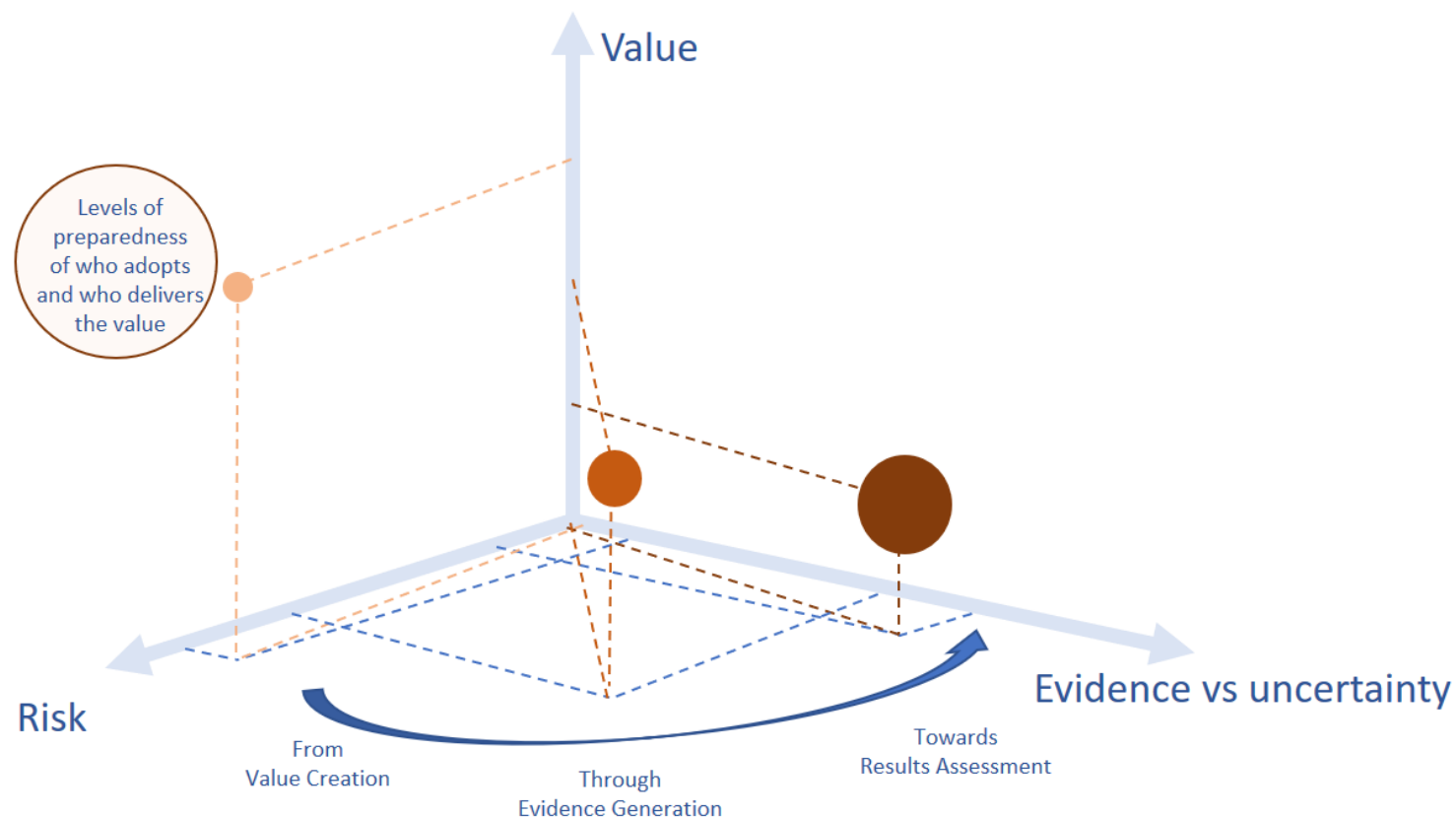
# RaDAR solution

collect, retrieve by interoperating (His), store, process and visualize



Objeto del contrato

# Compras basadas en valor: de la innovación a la oferta



Value Based Procurement: from innovation to off-the-shelf © 2023 by Agència de Qualitat i Avaluació Sanitàries de Catalunya is licensed under [CC BY-NC-SA 4.0](https://creativecommons.org/licenses/by-nc-sa/4.0/)



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# Más información sobre RaDAR y CPI

- **Actualmente se están evaluando las ofertas presentadas en las diferentes licitaciones RaDAR**
- **RaDAR webinars**
  1. Market engagement and consultation – June 2024
  2. Clinical demand definition – September 2024
  3. Collaborative Procurement – November 2024
  4. Value based procurement – January 2025
- **Also coming in 2025...**
  - Lessons learned: Practical Handbook
  - Clinical implementation outcome of RaDAR PPI

Escanea el código QR  
para registrar tu interés!



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# Muchas gracias!

[www.radar-ppi.com](http://www.radar-ppi.com)



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